



Loretta Love Huff  
*The Dream Leader for Business™*

...is President of Emerald Harvest Consulting ([www.EmeraldHarvest.com](http://www.EmeraldHarvest.com)), leveraging expertise in corporate human resources, IT and banking and management consulting.

As an **award-winning executive/business coach** and **performance improvement consultant**, Loretta helps leaders optimize performance and accomplish goals. Her vision is that people use their unique gifts to manifest their highest destiny and that organizations honor those gifts in pursuit of their business goals.

Loretta teaches for the graduate divisions of the University of Phoenix and Ottawa University and conducts workshops on leadership, performance management, career development and conflict resolution.

Loretta is author of the book *6 Keys for Dissolving Disputes: When 'Off with their Heads!' Won't Work* and is a regular guest on the *Fox10 Morning News* in Phoenix. She is a board member of Gabriel's Angels, the Arizona Parkinson Network and the Phoenix chapters of the National Speakers Association and the National Association of Women Business Owners. She is a two-time recipient of the prestigious MBE (Minority Business Enterprise) Supplier of the Year award. Loretta is certified by the International Coach Federation, holds a B.S. in Psychology from Howard University and an M.B.A in Finance from the University of Chicago.

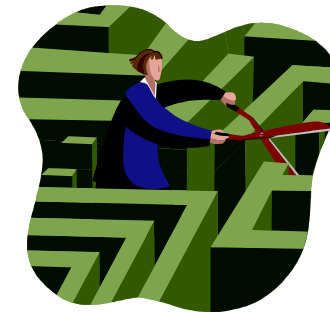
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## Leadership that Transforms People & Delivers Profits™



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## LEADERSHIP THAT TRANSFORMS PEOPLE

### Characteristics of great leaders

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#### Leadership self-assessment – short form

	Less True			More True	
I have an inspirational vision that I communicate to others to gain their alignment	1	2	3	4	5
I consistently speak to the commonly held values and aspirations I share with others	1	2	3	4	5
I fully disclose all relevant information & new developments even when it's bad news as soon as I become aware of it	1	2	3	4	5
I use my ability to connect with people to have them believe that there is more value to work than gaining immediate personal rewards	1	2	3	4	5

Take the full version at our website: [www.TransformAndDeliver.com](http://www.TransformAndDeliver.com)

### Managers vs. Leaders (Efficiency vs. Inspiration)

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Values & Vision – Share Y\_\_\_\_\_ & Discover T\_\_\_\_\_

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Trust & Integrity – The Foundation of C\_\_\_\_\_

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Motivating Style – What's Your C\_\_\_\_\_?

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## LEADERSHIP THAT DELIVERS PROFITS

**Planning:** A vision without a t\_\_\_\_\_ is but a dream. A t\_\_\_\_\_ without vision is drudgery. A t\_\_\_\_\_ with a vision is the hope of the world. Dinah Marie Craik

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**Execution –** The great unaddressed issue in business today. Larry Bossidy

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**Learning –** Leaders continually expand the capabilities of others. Peter Senge

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Self rating: Where do I need to improve?

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ACTIONS – What steps will I now take?

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What might derail my good intentions?

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